

# A fully-integrated software solution—we've got your supply chain needs covered.

## Financials

- > Integrated general ledger (G/L), accounts payable (A/P) and accounts receivable (A/R)
- > Proactive credit, collections, and invoice deduction management tools
- > Financial reporting
- > Fintech interface
- > Delinquent account management
- > Automatic bank reconciliation
- > Manage bill-backs for samples and depletion allowances
- > Integrates with Excel and other 3rd party tools
- > Tools help you reduce, resolve and recover invoice deductions

## Analytics & reporting

- > Detailed margin analysis into customer, supplier and brand-level profitability analysis
- > Above- and below-the-line visibility, including allowances, invoice deductions and more
- > Real-time drill down access
- > Business intelligence tools
- > Detailed market penetration and opportunities through placement tools
- > Define and track incentives by date range, sales volume, reps, teams, etc.
- > Standard and customisable reports and enquiries
- > User-defined alerts, dashboards, and key performance indicators (KPIs)
- > Compliance management including BDN, VIP & TradePulse reporting, gallonage, taxes, depletions and more
- > Track business performance by territory, sales rep, customer and product
- > Integrates with DI Diver and other 3rd party tools

## Transportation & logistics

- > Fleet management
- > Route scheduling and optimisation
- > Bills of lading (BOLs) and packing slips
- > Compatible with 3rd party tools including RoadNet

## Warehouse & inventory

- > Paper or wireless receiving, putaway and picking
- > Flexible bin, zone and location management
- > Directed putaway
- > EAN/GS1 labelling, RFID, and other compliance tools
- > Returns
- > Lot tracking
- > Inter-warehouse transfers
- > Cross-docking, lay down areas, and more
- > Reserve, restrict and allocate inventory by customer or representative
- > Ship by the bottle or case
- > Route scheduling and fleet delivery

## Customer & supplier portals

- > Fully-integrated and rule driven
- > Real-time order entry, inventory status and customer service enquiries
- > Secure anytime, anywhere access for sales, reps, customers, and partners
- > Simplified, automated deployment
- > Flexible development tools make it easy to customise the look and feel of your e-commerce presence
- > Filter-based search options for personalised results

## Demand planning & purchasing

- > Customer collaboration
- > Point-of-sale (POS) integration
- > Robust forecasting algorithms
- > Rule-based and time-phased buying tools by customer forecast, seasonality, sales history, trends, and more
- > Depletion allowance management
- > Automated alerting

## Import management

- > Flexible shipment and container building using a variety of metrics
- > PO, container, shipment and vessel tracking and management
- > PO consolidation
- > True landed cost visibility and management
- > Direct shipments and drop shipping

## Apprise® Mobile

- > Apprise Mobile tablet app for iOS and Android™
- > Order processing and reviewing of product catalogues, inventory, pricing, invoices, and client information
- > Real-time information with Apprise® ERP integration
- > Works offline, with auto-syncing once back online
- > Build orders with multiple units of measure, sizes and colours
- > Pricing is item-specific at the customer level
- > Add images, media, sales documents and files

## Compliance management

- > Integrated and automated EAN/GS1 labels, hangtags, pricing labels, and more
- > Fully-integrated EDI (electronic data interchange)
- > Invoice deduction and other deduction monitoring and management tools
- > Control and non-control state requirements

## EDI

- > Fully-integrated EDI transaction support
- > Self-managed or full-service EDI map creation, testing, and maintenance
- > EDI transaction monitoring and troubleshooting
- > EDI transaction archival, retrieval, enquiry and reporting
- > 3rd party EDI integration

## Sales & service

- > Integrated rule-based order entry, including EDI and online
- > Customer-level credit, collections, pricing, discounting, payment, and other terms
- > Integrated commissions, allowances and reporting
- > Returns management
- > Allocation, reservation and restriction management
- > Sophisticated pricing, deals, and promotion tools
- > Sample management
- > Unlimited selling notes, images, wine reviews and remarks
- > Integrates with 3rd party remote sales order entry solutions
- > On-premise and off-premise management
- > Customer and product specific pricing, discounting and incentive programs
- > Attach unlimited sales and tasting notes, images, reviews and more

